**Imperialism & the Car Dealer**

*Imagine you’re in need of a new car.*

*You have a specific car dealer in mind.*

***Under the four types of Imperialism, your actions might be as follows:***

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| **Type** | **Action** | **Explained** |
| **Colony** | **Arming all of your friends and family, you take over the car dealer, kill the owner and seize the dealership. All of the owner’s family now are assigned the most menial and intensive jobs (washing the cars, sweeping the lot, etc.) while your relatives get the best jobs. You take any car you need.** | *Establishing* ***colonies*** *involves direct control, depriving the original occupants of the land of any benefit they might have had, including the right to make their own decisions.* |
| **Protectorate** | **You “buy” the dealership but keep the owner and his family on hand to do the same sort of work. They get to manage the day to day operations of selling and financing cars, while you incorporate them into your dealer network, providing other services such as advertising. Every year when you need a new car, you pick any one you want.** | *Imposing a* ***protectorate*** *means you absorb the territory, but you let the occupants make many of the basic decisions, while you provide larger services and protection.* |
| **Sphere of**  **Influence** | **You take your friends and family to the dealership and block off all of the entrances, preventing any other potential customer from being able to**  **shop —meanwhile, the lot is yours to privately choose any car you’d like, without having to worry that anyone else will get one you want first.** | *Creating a* ***Sphere of***  ***Influence*** *is like throwing up a net to block others from deriving any benefit from a mutual relationship. It’s about excluding other nations.* |
| **Economic**  **Imperialism** | **You arrive at a downtown hotel, and before you’re even finished checking in, the hotel manager tells you that you have several messages waiting. Four car dealerships have heard you’re in town and are anxious to come and meet with you, offering to buy you dinner. They come to the hotel, bring brochures and offer to bring cars the following day for you to test drive.** | *Under* ***Economic Imperialism****, the large corporation that provides a potential boost to the economy gets massive decision-making input and control.* |